

mcmillan

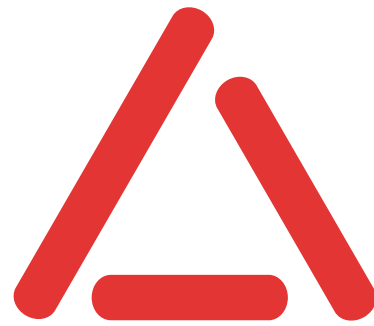
take the lead

Look within McMillan and find:



high performance

A firm that understands the demands of leadership and the measures that drive you.



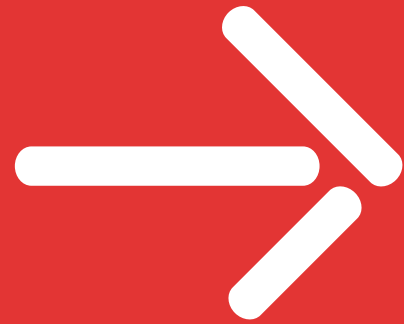
balanced thinking

Legal advice provided in the context of business goals and industry dynamics.



## connected interests

A collaborative work style that quickly adds up to efficiencies—small and large.



## guidance

Professionals with the experience and judgment to help you make smart decisions.

In McMillan you'll find these qualities and more. Look inside and see a firm that understands your leadership agenda and knows what it takes to help you operate at ever higher levels of performance. So you can take the lead.



accelerate with confidence...

driven clients—from all over the map

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Agrium

Air France

ARAMARK

Boeing

Canadian Cancer Society

Callaway Golf

Canon

EMI Music

FedEx

GE Commercial Finance

Hershey

International Air Transport  
Association (IATA)

Intact Financial Corporation

Laurentian Bank Securities

LG Electronics

Merrill Lynch Canada

Novacap

Novartis

Owens Corning

Paramount Pictures

Penn West Energy Trust

Quebecor Media

RBC Royal Bank

Scotiabank

Technicolor

Toronto Hydro

Travelex

Vonage

## look within McMillan and find a law firm

that is behind high performers of many shapes and sizes. From our offices in Calgary, Toronto and Montréal, we advance and protect client interests throughout Canada.


While GE Commercial Finance, Hershey, Novartis and RBC Royal Bank are among our prized, long-service relationships, size doesn't define our clients. They are better characterized by the complexity of their legal challenges and desire to realize the best possible outcomes.

This mindset and approach extends to all of our clients, including the numerous U.S. law firms that engage McMillan as Canadian counsel. More than 80 per cent of *AmLaw 100* firms have referred work to McMillan, earning us the title of "America's Canadian Law Firm."

# ...wherever your ambition leads.



Businesses from around the globe look to McMillan for guidance, know-how and the results they need to get where they want to go throughout Canada.



In the largest leveraged buyout in Canadian history, a group of institutional bondholders looked to McMillan to challenge the \$52 billion takeover attempt of Canada's iconic telephone company, BCE. With McMillan's guidance, the case—which has become a leading Canadian precedent on directors' duties and bondholders' rights—saw a lengthy trial, appeal and ultimate appeal to the Supreme Court of Canada completed in just a few short months.

accomplish more faster...

## domain experience

### BUSINESS TRANSACTIONS

Mergers/Acquisitions

Private Equity

Projects

Real Estate/  
Construction

Reorganizations

Takeover Bids

### REGULATORY MATTERS

Antitrust/Competition

Bank Regulation

Foreign Investment  
Review

International Trade

Land Use Regulation

Securities Regulation

### FINANCE TRANSACTIONS

Bankruptcy/  
Restructuring

Debt Products

Derivatives

Investment Funds

Project Finance

Securitizations

### BUSINESS SERVICES

Corporate Governance

Intellectual Property

Labour/Employment

Pensions

Tax

Trust/Estates

### LITIGATION AND DISPUTE RESOLUTION

Arbitrations

Class Actions

Commercial  
Disputes

Mediations

Product Liability

Regulatory Hearings

## time may not go faster, but business does.

At McMillan, we know how to help you keep up and stay ahead. Our lawyers have been recognized as first class by *Martindale-Hubbell*, *Chambers Global*, *Global Counsel 3000*, *IFLR 1000*, *Euromoney's Guide to the World's Leading Lawyers*, *Who's Who Legal*, *Global Competition Review* and *Lexpert Top 500 Lawyers in Canada*.

But those credentials and deep subject matter expertise are only part of the service equation. You'll also be well served with an open, respectful, innovative work environment and pragmatic operating style that keeps the exchange of ideas constant.

And you'll experience a team-based culture that demands services be delivered with equal measures of care and caring: high-quality work product paired with high doses of personal attention. All so you can realize the results you are looking to achieve in a way that makes the most business sense.

# ...with the right talent at the right time.

## market feedback

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"One of the top 100 competition law practice groups in the world... The traditional, transaction-focused practice favoured by many of Canada's blue-chips" — *Global Competition Review*

"...Broad experience in all aspects of finance with particular expertise in asset-based lending and syndicated finance" — *Chambers Global*

"The turnaround time was excellent and they get deals done quickly by focusing on the right issues" — *IFLR*

"Solid transactional practice with lots of merger clearance experience at this mainstream business law firm..." — *PLC*

"Participating in one of the most discussed projects of the year, McMillan has played an active role in the project finance market" — *IFLR*

# sharpen your focus with insights...

## industry perspective

### ASSET MANAGEMENT

AGF Management Limited  
First Asset  
Man Investments Canada

### AUTOMOTIVE

Mercedes-Benz  
Mitsubishi  
Subaru

### AVIATION

International Air Transport Association (IATA)  
Kelowna Flightcraft  
Raytheon

### BANKING AND FINANCE

JPMorgan Chase  
RBC Royal Bank  
Scotiabank

### CLIMATE CHANGE

CantorCO2e  
Fredericton Regional Solid Waste Commission  
Wolf Lake First Nation

### COMMERCIAL REAL ESTATE

Brookfield Properties  
Canderel  
Monarch Construction

### ENERGY

Canadian Solar Industries Association  
Ontario Power Authority  
SUEZ Energy

### HEALTH

Canadian Partnership Against Cancer  
Health Professions Regulatory Advisory Council  
Medisys

### MINING

Crystallex  
Noront Resources  
Xstrata

### OIL AND GAS

NAL Oil & Gas Trust  
Penn West Energy Trust  
Progress Energy Resources Corp.

### PRIVATE EQUITY

Kilmer Capital  
Novacap  
Sun Capital

### PROJECTS

Aecon  
CIT Financial  
EllisDon



# ...into your business and your issues.

## there is no business precisely like yours.

But chances are good we've worked in your industry or with a business much like yours. Our clients play in many of Canada's leading industries, as well as those around the globe. That means we are able to see the context in which your issues and opportunities arise.

With industry focus as a foundation, you'll benefit from our expert-driven client service model: small teams using their knowledge of the market, the business environment, the players and the law to size up issues, cut to those that are most important and get them resolved.

So whether you're a global automotive leader, a start-up clean energy concern or in some other important field, you'll find, in McMillan, a firm that is well equipped to help you take the lead.

"The McMillan team understands the dynamics of our industry, which is critical. But they also invest the time to really understand our business and the goals we're trying to achieve."

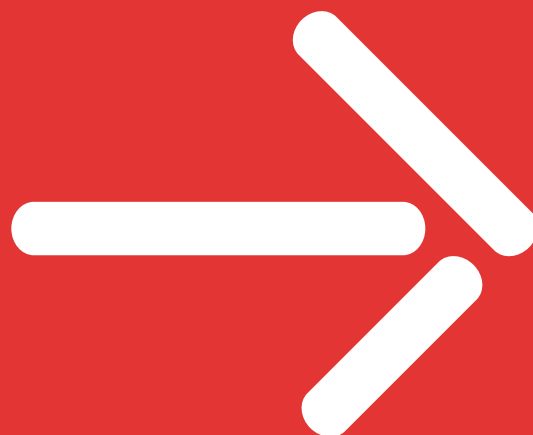
— Steve Prisco, Assistant General Counsel  
at ARAMARK Canada Ltd.



America's  
Canadian  
Law Firm

JPMorgan Chase, FedEx and ARAMARK, to name just a few leading U.S. businesses, look to McMillan for business insight and legal advice as they invest, operate and expand throughout Canada. Other leaders, including more than 80 per cent of the *AmLaw 100*, rely on McMillan for Canadian counsel.

depth... knowledge... performance



helping you take the lead.

[mcmillan.ca](http://mcmillan.ca)