



firm profile

McMillan is a modern and ambitious business law firm serving public, private and not-for-profit clients across key industries in Canada, the United States and internationally. With recognized expertise and acknowledged leadership in major business sectors, we provide solutions-oriented legal advice through our offices in Vancouver, Calgary, Toronto, Ottawa, Montréal and Hong Kong. Our firm values – respect, teamwork, commitment, client service and professional excellence – are at the heart of McMillan’s commitment to serve our clients, our local communities and the legal profession. For more information, please visit our website at www.mcmillan.ca.

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South Korea

overview

McMillan lawyers are knowledgeable about Korean business, industry and culture and are skilled in representing clients from South Korea, Japan and China in a wide range of transactions. McMillan has a successful track record in the Asia Pacific region for 20+ years and is the only national Canadian law firm with an office in Hong Kong.

As a full service law firm, our lawyers are experts in all key practice areas across a broad spectrum of industries, including automotive, aviation, banking & finance, private equity & venture capital, energy, mining, transportation, forestry, infrastructure, real estate, technology and media, communications & entertainment.

Our Team

Our Korea team includes:

- Canada’s former Minister of International Trade, Minister for the Asia-Pacific Gateway and President of the Treasury Board,
- Partners with extensive transactional and regulatory experience on inbound work from South Korea, Japan and China,
- Partners and Associates who have lived in South Korea and who understand its unique culture and place in the world.

We have Korean language capabilities and members of our Korea team are members of the Canada Korea Business Association.

McMillan Vantage Policy Group

McMillan is home to McMillan Vantage Policy Group, the only full-service, national public affairs firm affiliated with a leading Canadian business law firm. The McMillan Vantage team understands how governments work and can provide nuanced interpretations of political realities and a sophisticated approach to public affairs analysis. Extensive connections at all levels of government provide our clients with access to important decisions makers.

Members of the McMillan Vantage team include former federal and provincial cabinet ministers, deputy ministers, party leaders and campaign chairs, as well as media and issue management experts.

Our Experience



South Korea

We have represented Korean, Japanese and Chinese clients in a wide range of transactions, including inbound investments, joint ventures, strategic alliances, mergers and acquisitions and international corporate expansions. In addition we act for Canadian subsidiaries of large Korean entities, including LG and Samsung, in all aspects of their Canadian operations.

representative transactions

Representative Matters

We have advised on a number of Canada-Korea matters, including:

- As Canadian defense counsel in class proceedings related to the **Samsung** Galaxy Note7, GS7 Edge, and GS7 Smartphones.
- As Canadian counsel to **LG Electronic's** Canadian operations, including in respect of class action work on behalf of its U.S. and Seoul headquarter offices.
- As counsel to **Tenaris Canada** before the Canadian Border Services Agency and Canadian International Trade Tribunal in an anti-dumping and countervailing case against imports of line pipe from Korea.
- As Lenders' counsel to a consortium comprised of Dragados Canada Inc. and Aecon Group Inc. in connection with the consortium's bid on the Highway 401 Rail Tunnel Project in Ontario. As this was the **Korea Development Bank's** first Ontario Design-Build-Finance transaction, McMillan also provided comprehensive analysis and guidance with respect to the Ontario Alternative Financing and Procurement/Public-Private Partnership DBF model.