



## firm profile

McMillan is a modern and ambitious business law firm serving public, private and not-for-profit clients across key industries in Canada, the United States and internationally. With recognized expertise and acknowledged leadership in major business sectors, we provide solutions-oriented legal advice through our offices in Vancouver, Calgary, Toronto, Ottawa, Montréal and Hong Kong. Our firm values – respect, teamwork, commitment, client service and professional excellence – are at the heart of McMillan's commitment to serve our clients, our local communities and the legal profession. For more information, please visit our website at [www.mcmillan.ca](http://www.mcmillan.ca).

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## mergers

### overview

As industry players acquire their competitors around the world, competition authorities are increasingly taking notice. Deals that focus market power in the hands of just a few participants are under heightened scrutiny. As a result, there is an increased possibility that proposed mergers, acquisitions and alliances will be investigated—and possibly challenged—before they are allowed to proceed.

To comply with the regulatory requirements that affect their growth strategies, companies must ensure they have a complete understanding of the regulatory regimes and economic sensitivities that may arise from their M&A activity. This often requires a global view, as regulators frequently coordinate their efforts across jurisdictions.

McMillan's Competition and Antitrust Group delivers a complete range of services to clients seeking approval for their deals. We work closely with clients to develop a deep understanding of the transaction at hand, and the potential competition-related challenges that could delay or block its approval.

When necessary, we collaborate with colleagues in McMillan's other practice areas to design an approach that manages every aspect of the review and helps get the deal approved. Our goal is to protect and advance our clients' commercial interests cost-effectively.

McMillan professionals help clients lead by:

- Advising on the potential competitive implications of proposed transactions
- Navigating the *Canadian Competition Act* and the *Investment Canada Act* processes
- Coordinating approvals in non-Canadian jurisdictions with foreign colleagues
- Preparing and coordinating merger notification filings
- Managing Supplementary Information Requests
- Representing merger parties before the Competition Tribunal
- Representing parties that are contesting transactions
- Negotiating solutions with enforcement authorities to move deals forward
- Defending against decisions to block a transaction