



firm profile

McMillan is a modern and ambitious business law firm serving public, private and not-for-profit clients across key industries in Canada, the United States and internationally. With recognized expertise and acknowledged leadership in major business sectors, we provide solutions-oriented legal advice through our offices in Vancouver, Calgary, Toronto, Ottawa, Montréal and Hong Kong. Our firm values – respect, teamwork, commitment, client service and professional excellence – are at the heart of McMillan's commitment to serve our clients, our local communities and the legal profession. For more information, please visit our website at www.mcmillan.ca.

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private equity

overview

The private equity landscape is highly competitive. On one side, there are numerous sophisticated private equity buyers based in Canada and internationally who are keenly looking for smart investments. At the same time, there are many Canadian businesses looking for the 'right' private equity buyers.

McMillan's Business Law Group works with investors on both sides of this dynamic economy including venture capitalists, angel investors, buyout funds, institutional investors and entrepreneurs to guide them through the most complex transactions. We include lawyers from our Tax Group and other relevant practice areas to provide a complete and tailored solution that helps achieve our clients' business objectives.

We have been a leading participant in the Canadian private equity and venture capital markets for many years. Our legal teams have extensive experience working with private equity funds and financial institutions in acquisitions and dispositions, and related finance transactions. And we regularly act for fund sponsors in fund formation.

When transactions require international insight, we work closely with U.S. and international law firms in cross-border private equity transactions, providing legal advice and support on the Canadian components of the transactions.

McMillan professionals help clients lead by:

- Structuring and implementing Canadian and cross-border private equity investments including acquisitions, divestitures and financings
- Structuring and implementing shareholder and other governance arrangements including employment and incentive arrangements
- Structuring and executing exits including through public offerings, recapitalizations and workouts
- Fund formation including fund governance and general partner compensation arrangements

representative transactions

- Kilmer Capital Partners in connection with various investments including its acquisition of a majority ownership position in Coalision Inc. and its acquisition of Vansco Electronics and subsequent disposition to Parker Hannifin
- Sun Capital in connection with a number of its Canadian investments including American Standard, Arch Aluminum,



private equity

Beauty Packaging Canada and Protective Products of America

- National Mortgage Guaranty Holdings in connection with its acquisition in conjunction with Ontario Teachers' Pension Plan Board of AIG United Guaranty Mortgage Insurance Company Canada (now Canada Guaranty Mortgage Insurance Company)
- Catterton Partners in connection with its acquisition of Naya Waters from Danone and in connection with various other investments in Canada
- ABRY Partners in its C\$360 million acquisition of Q9 Networks
- Novacap and Desjardins in connection with a private equity investment in Creaform 3D
- Oaktree Capital in connection with its investment in Cyanco
- Bain Capital in connection with a series of investments in Unisource Canada Inc.
- MMM Group Limited and its employee shareholders in connection with investments by OMERS Strategic Investments
- LiquidxStream Systems in connection with a series of investments from, among others, Novacap and Desjardins
- Blue Point Capital in connection with a number of its investments in Canada including ETI Explosives and Blackhawk Automotive Plastics
- CVC Capital Partners in connection with its proposed C\$4.4 billion acquisition of the iShares business from Barclays PLC