



firm profile

McMillan is a modern and ambitious business law firm serving public, private and not-for-profit clients across key industries in Canada, the United States and internationally. With recognized expertise and acknowledged leadership in major business sectors, we provide solutions-oriented legal advice through our offices in Vancouver, Calgary, Toronto, Ottawa, Montréal and Hong Kong. Our firm values – respect, teamwork, commitment, client service and professional excellence – are at the heart of McMillan’s commitment to serve our clients, our local communities and the legal profession. For more information, please visit our website at www.mcmillan.ca.

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international trade

overview

Global markets bring both challenge and opportunity. Whether your organization is seeking to expand sales to new markets through organic growth, joint venture or acquisition, international business brings with it unfamiliar laws and regulations, treaties, customs, tariffs, language barriers and bureaucracy.

McMillan's International Trade Group understands that venturing beyond your home country's borders can involve additional expense and complications. We help you chart a smoother course by providing comprehensive and cost-effective legal advice that saves you time and money, while helping you achieve your business objectives.

The lawyers in our International Trade Group counsel companies ranging from multinationals to small and growing companies located in Canada and around the world. Our prime objective is to help them navigate trade and international business opportunities and overcome obstacles. Wherever our clients operate, our network of legal professionals is ready to provide the highest quality of service.

Governments also look to McMillan for assistance with complex legal issues that require an understanding of political sensitivities and the need for a combination of strategic thinking and tactical excellence. Whether revising laws for a country's entry into the World Trade Organization (WTO), advising on delicate negotiations affecting regulated or trade-protected sectors, or counseling government officials on trade rules applicable to major industrial projects, governments frequently put their trust in McMillan's lawyers.

representative transactions

Canadian International Trade Tribunal (CITT)

Subject	Case Citations (with year of inquiry)	Client Country
<u>Trade</u>		
Silicon Metal	PI-2016-004	Russia
Fabricated Industrial Steel Components	NQ-2016-004	United States/Canada
Certain Concrete Reinforcing Bar II	NQ-2016-003	Canada
Pup Joints	RR-2016-001	Canada
Gypsum Board	NQ-2016-002	United States
Line Pipe	PI-2015-002	Canada



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Greenhouse Bell Peppers	RR-2015-005	Canada
Certain Concrete Reinforcing Bar	PB-2014-001	Canada
Oil Country Tubular Goods II	NQ-2014-002	Canada
Oil Country Tubular Goods from China	RR-2014-003	Canada
Certain Concrete Reinforcing Bar	NQ-2014-001	Canada
Galvanized Steel Wire	RR-2013-001	Canada
Seamless Casing	RR-2012-002	Canada
Bicycles	RR-2011-002	Canada
Pup Joints	NQ-2011-001	Canada
Hot-Rolled Steel Sheet	RR-2010-001	Canada
Greenhouse Bell Peppers	NQ-2010-001	Canada
Polyiso Insulation Board	NQ-2009-005	U.S.A.
Oil Country Tubular Goods	NQ-2009-004	Canada
Mattress Innersprings	NQ-2009-002	Canada
Carbon Steel Welded Pipe	NQ-2008-001	Canada
Seamless Casing	NQ-2007-001	Canada
Carbon Steel Plate	RR-2007-001	Russia
Bicycles	RR-2006-001	Canada
Fasteners	RD-2006-005	Canada
Carbon Steel Pipe Fittings	RD-2006-006	Canada
Copper Pipe Fittings	NQ-2006-002	Canada, U.S.A.
Grain Corn	NQ-2005-001	Canada, U.S.A.
Laminate Flooring	NQ-2004-006	Germany
Fasteners	NQ-2004-005	Taiwan
Outdoor Barbecues	NQ-2004-004	Canada
Combed Ring-Spun Cotton Yarns	TR-2003-002	Canada
Cold-Rolled Steel Sheet	RR-2003-004	Turkey
Hot-rolled Carbon Steel Sheet	RR-2003-002	Russia
Preformed Fibreglass Pipe Insulation	RR-2002-005	U.S.A.
Refrigerators	RD-2002-005	U.S.A.
Bicycles & Bicycle Frames	RR-2002-001	Canada
Polyiso Insulation Board	RR-2001-002	U.S.A.
Fresh Tomatoes	NQ-2001-004	U.S.A.
Corrosion-resistant Steel Sheet	NQ-2000-008	India
Grain Corn	NQ-2000-005	U.S.A.
Refrigerators, Dishwashers & Dryers	NQ-2000-001	U.S.A.
Hot-Rolled Carbon Steel	NQ-99-004	Ukraine



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Plate		
Iodinated Contrast Media	NQ-99-003	Canada
Cold-Rolled Steel Sheet	NQ-99-001	Turkey
Corrosion-resistant Steel Sheet	RR-98-007	U.S.A.
Carbon Steel Plate	RR-98-004	Ukraine
Fibreglass Pipe Insulation	RR-98-001	U.S.A.
Cold-Rolled Carbon Steel Sheet	RR-97-007	U.S.A.
Bicycles & Bicycle Frames	RR-97-003	Canada
Polyiso Insulation Board	NQ-96-003	U.S.A.
Refined Sugar	NQ-95-002	U.S.A.
Malt Beverages	RR-94-001	Canada
Corrosion-resistant Steel Sheet	NQ-93-007	U.S.A.
Integral Horsepower Induction Motors	RR-93-004	U.S.A.
Fibreglass Pipe Insulation	NQ-93-002	U.S.A.
Cold-rolled Carbon Steel Sheet	NQ-92-009	U.S.A.
Hot-rolled Carbon Steel Sheet	NQ-92-008	U.S.A.
Carbon Steel Plate	NQ-92-007	U.S.A.
Bicycles & Bicycle Frames	NQ-92-002	Canada
Tapered Roller Bearings	NQ-91-007	Japan
Carbon Steel Welded Pipe	NQ-91-003	Turkey
Beer	NQ-91-002	Canada
Oil and Gas Well Casings	RR-90-005	Argentina
Municipal Tractors	NQ-90-001	Germany
Integral Horsepower Induction Motors	RR-89-013	U.S.A.

Procurement

AMS Limited	PR-2004-008	United Kingdom
Informatics Professional Services	PR-2004-046	Canada
Professional, Administrative & Management Support Services	PR-2001-056	Canada
Telecommunications: Digital Private Line Service	PR-97-049	Canada
Telecommunications: Toll Free Voice Services	PR-97-048	Canada



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Mechron Energy Ltd	PR-95-001	Canada
IMS Information Systems Management Corporation	PR-95-040	Canada
Interconnecting Panels	PR-95-022	Canada