



firm profile

McMillan is a modern and ambitious business law firm serving public, private and not-for-profit clients across key industries in Canada, the United States and internationally. With recognized expertise and acknowledged leadership in major business sectors, we provide solutions-oriented legal advice through our offices in Vancouver, Calgary, Toronto, Ottawa, Montréal and Hong Kong. Our firm values – respect, teamwork, commitment, client service and professional excellence – are at the heart of McMillan’s commitment to serve our clients, our local communities and the legal profession. For more information, please visit our website at www.mcmillan.ca.

contacts

David E. Slan
416.865.7069

Damon Chisholm
604.691.7464

real estate acquisitions and divestitures

overview

Real estate typically represents one of the largest value assets that any company will buy and sell. Prime real estate across Canada is in high demand, so it is important that your real estate acquisition and divestiture strategy be well thought out and focused on creating value for shareholders.

McMillan's Commercial Real Estate Group is a leader in providing advice to companies as they buy or sell commercial real estate. Our focus is on helping clients manage their portfolios in a way that maximizes their return on investment, while mitigating potential risks.

Our commercial real estate lawyers regularly act on behalf of major publicly-traded real estate companies, financial institutions, pension funds, land developers and Real Estate Investment Trusts (REITs) on large commercial property acquisitions and dispositions. We have the experience necessary to advise clients on all facets of an acquisition or divestiture, including real estate, tax, environmental, and corporate and commercial matters.

McMillan professionals help clients lead by:

- Drafting and negotiating purchase, sale, lease and lease-back agreements
- Advising on easement and/or cost-sharing agreements
- Structuring ownership or financing to maximize tax incentives
- Advising on land owner environmental obligations and liabilities
- Reviewing title or preparing a property for sale