



firm profile

McMillan is a modern and ambitious business law firm serving public, private and not-for-profit clients across key industries in Canada, the United States and internationally. With recognized expertise and acknowledged leadership in major business sectors, we provide solutions-oriented legal advice through our offices in Vancouver, Calgary, Toronto, Ottawa, Montréal and Hong Kong. Our firm values – respect, teamwork, commitment, client service and professional excellence – are at the heart of McMillan's commitment to serve our clients, our local communities and the legal profession. For more information, please visit our website at www.mcmillan.ca.

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international trade regulation

overview

International trade is more complex than domestic sales of goods and services. Costs are higher, due to tariffs and border delays, as well as differences in culture and language. And it involves a variety of national, regional and international rules and regulations, addressing concerns ranging from fair competition to health, safety and environmental issues.

McMillan's International Trade Group helps clients navigate the maze of regulations that govern international business transactions. We assist companies to anticipate and address the impact of these regulatory regimes so that they can focus on serving customers, wherever in the world they may be. We advise companies on how they can profit in the global marketplace while complying with the applicable laws.

McMillan professionals help clients lead by:

- Advising on international trade policy and compliance matters
- Providing representation in anti-dumping, anti-subsidy and safeguard proceedings
- Negotiating with Canadian and international governmental bodies
- Litigating disputes before the courts and international arbitration tribunals
- Representing them in dispute settlement proceedings under the North American Free Trade agreement and other international and regional trade treaties
- Assisting them as they develop and implement internal compliance programs and conduct internal investigations