



firm profile

McMillan is a modern and ambitious business law firm serving public, private and not-for-profit clients across key industries in Canada, the United States and internationally. With recognized expertise and acknowledged leadership in major business sectors, we provide solutions-oriented legal advice through our offices in Vancouver, Calgary, Toronto, Ottawa, Montréal and Hong Kong. Our firm values – respect, teamwork, commitment, client service and professional excellence – are at the heart of McMillan's commitment to serve our clients, our local communities and the legal profession. For more information, please visit our website at www.mcmillan.ca.

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secured lending and syndicated finance

overview

Syndicated finance and secured loans are frequent sources of new capital for corporations in North America. To reduce risk and improve profits, borrowers and lenders alike require expert insight into the dynamics of today's financial markets from lawyers who understand what degree of risk lenders and borrowers are willing to accept in a given market environment.

McMillan's Financial Services Group is a recognized leader in representing both lenders and borrowers in a variety of secured lending transactions including bi-lateral lending, syndicated lending, asset-based lending, subordinated debt financings, acquisition financings and debtor-in-possession financings.

Our diverse expertise and experience in domestic, cross-border and multi-jurisdictional financing transactions allows us to advise clients on structuring, documenting and implementing sophisticated financing arrangements tailored to reflect the unique objectives of each transaction.

On the lender side, we work with major Canadian and international commercial banks, institutional investors and other financial institutions. And on the borrower side, we assist corporations, private equity groups, sponsors and funds.

Our focus is on understanding your objectives and delivering creative, practical solutions throughout the process. At the same time, our experience in secured lending is complemented by expertise in workouts, bankruptcy, asset liquidation and, if necessary, litigation.

McMillan professionals help clients lead by:

- Structuring investment grade syndicated and bilateral lending facilities
- Structuring second lien facilities and mezzanine facilities
- Structuring asset-based lending facilities
- Drafting terms sheets, and loan and security documentation
- Negotiating terms between arrangers and borrowers
- Performing due diligence and perfecting liens
- Advising on private placement financings
- Advising on relevant regulatory and compliance issues
- Designing and implementing bridge facilities, both to bridge equity issuances and bond issuances
- Advising on restructurings and workouts