



firm profile

McMillan is a modern and ambitious business law firm serving public, private and not-for-profit clients across key industries in Canada, the United States and internationally. With recognized expertise and acknowledged leadership in major business sectors, we provide solutions-oriented legal advice through our offices in Vancouver, Calgary, Toronto, Ottawa, Montréal and Hong Kong. Our firm values – respect, teamwork, commitment, client service and professional excellence – are at the heart of McMillan's commitment to serve our clients, our local communities and the legal profession. For more information, please visit our website at www.mcmillan.ca.

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healthcare

overview

Healthcare is about improving people's quality of life, but it's also big business—representing about a tenth of the world's gross domestic product. The opportunities are significant, but so too are the challenges. It is a complex industry with a variety of players, from front-line healthcare professionals to insurers to pharmaceutical companies. Regulations govern virtually every activity. And in some areas of the industry, competition can be intense.

Public institutions and private enterprises operating in the healthcare sector require the services of a legal partner who understands both the challenges and opportunities. They need access to lawyers who are keenly focused on the industry, helping clients navigate complex political, regulatory and business issues.

McMillan's Life Sciences Industry Group is made up of lawyers with just that kind of experience. Our professionals combine relevant legal expertise with a passion for healthcare and significant industry experience. This enables us to provide clients with a practical perspective on the issues they face.

We regularly work with North America's leading hospitals, managed care companies, clinics, and laboratories, as well as investors, insurers, lenders and venture capital involved in the industry. We understand that the day-to-day business of running a healthcare facility is highly complex, and we are committed to helping you deliver quality care to your patients and clients.

McMillan professionals help clients lead by:

- Advising on the latest healthcare legislation, reimbursement regulations, and director and officer obligations
- Representing them in professional discipline matters
- Negotiating service contracts with third party providers, facilities and joint ventures
- Advising on mergers, acquisitions and divestitures
- Representing them in dispute resolution and litigation, including class actions
- Advising on tax matters
- Advising on privacy matters

representative transactions

We regularly assist clients in navigating the federal and provincial Constitutional division of powers in the Canadian health care framework, the impact of the *Canadian Charter of Rights and Freedoms* and the *Canada Health Act* on health care delivery,



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provincial regulatory regimes (including those related to health care delivery, insurance and the regulation of health care professionals).

We regularly advise on:

- Health legislation, regulation and collateral issues, including the development of public policy strategies, regulatory changes and drafting of submissions for regulatory changes
- Market access issues, including securing regulatory approvals and maintaining regulatory compliance programs
- Federal and provincial privacy laws and privacy compliance programs
- Corporate governance matters addressing comprehensive corporate governance frameworks, policies and processes, including (for hospitals) administrative and professional staff by-laws