



firm profile

McMillan is a modern and ambitious business law firm serving public, private and not-for-profit clients across key industries in Canada, the United States and internationally. With recognized expertise and acknowledged leadership in major business sectors, we provide solutions-oriented legal advice through our offices in Vancouver, Calgary, Toronto, Ottawa, Montréal and Hong Kong. Our firm values – respect, teamwork, commitment, client service and professional excellence – are at the heart of McMillan's commitment to serve our clients, our local communities and the legal profession. For more information, please visit our website at www.mcmillan.ca.

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private equity - buyouts & venture capital investment

overview

Canada has long been an attractive market for private equity and venture capital investors. Indeed, in some industries such as mining, it is the leading venture capital market in the world. A relatively stable economy, low risk and an abundance of capital have attracted companies and financiers from all over the world to explore investment opportunities and launch businesses in the Canadian market. Whichever side of the financing equation they are on, they know that a knowledgeable law firm with deep experience can help them maximize their opportunities and mitigate their risks.

McMillan's Private Equity and Venture Capital Industry Group has been an active participant in the Canadian markets for many years. We bring an unmatched commitment to helping clients execute transactions efficiently, using lean teams of corporate and tax lawyers, complemented, where appropriate, by relevant specialists.

Our private equity group has extensive experience working with private equity funds and financial institutions in acquisitions and dispositions, and related finance transactions. We regularly act for fund sponsors in fund formation and have worked closely with US and international law firms in cross-border private equity transactions, providing legal advice and support on the Canadian components of the transaction.

representative transactions

- Kilmer Capital Partners in connection with various investments including its acquisition of a majority ownership position in Coalision Inc. and its acquisition of Vansco Electronics and subsequent disposition to Parker Hannifin
- Sun Capital in connection with a number of its Canadian investments including American Standard, Arch Aluminum, Beauty Packaging Canada and Protective Products of America
- National Mortgage Guaranty Holdings in connection with its acquisition in conjunction with Ontario Teachers' Pension Plan Board of AIG United Guaranty Mortgage Insurance Company Canada (now Canada Guaranty Mortgage Insurance Company)
- Catterton Partners in connection with its acquisition of Naya Waters from Danone and in connection with various other investments in Canada
- ABRY Partners in its C\$360 million acquisition of Q9 Networks



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- Novacap and Desjardins in connection with a private equity investment in Creaform 3D
- Oaktree Capital in connection with its investment in Cyanco
- Bain Capital in connection with a series of investments in Unisource Canada Inc.
- MMM Group Limited and its employee shareholders in connection with investments by OMERS Strategic Investments.
- LiquidxStream Systems in connection with a series of investments from, among others, Novacap and Desjardins
- Blue Point Capital in connection with a number of its investments in Canada including ETI Explosives and Blackhawk Automotive Plastics
- CVC Capital Partners in connection with its proposed C\$4.4 billion acquisition of the iShares business from Barclays PLC