



## Janet L. Derbawka\*

Vancouver

604.235.3029

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\*Law Corporation

### education and year of call

- Called to the British Columbia bar - 1994
- Called to the Ontario bar - 1994
- University of Toronto, LL.B.
- University of Alberta, B.Comm.

### practice areas

leasing

business law

commercial real estate

### profile

Janet Derbawka is a partner in the Vancouver office practicing real estate, banking and commercial law. Janet's practice includes commercial acquisitions, dispositions and financing transactions. Janet has extensive experience in negotiating lease transactions for both landlords and tenants. Janet acts on behalf of privately-held companies, international franchises, real estate investment trusts, and publicly traded companies as well as some of Canada's largest developers and retailers.

Janet also advises clients on general business law, including structuring, negotiating and documenting a broad range of corporate/commercial transactions with an emphasis on acquisitions, divestitures, reorganizations and financings. Janet has acted as counsel in numerous multi-jurisdictional transactions including cross-border transactions involving foreign purchasers. Her experience spans a variety of industries including technology, gaming, financial services, retail, and facility management.

### directorships and professional associations

- Co-Chair, 2017 ICSC Whistler Planning Committee
- Member, 2015/2016 ICSC Whistler Planning Committee
- Member, CREW (Vancouver Chapter)
- Member, International Council of Shopping Centers (ICSC)
- Conference Co-chair for Leadership for Women Lawyers: Practicing Law in Today's Fast-Paced Environment
- Contributing Editor, O'Brien's Encyclopedia of Forms, Division II Corporations for British Columbia

### awards and rankings

Janet L. Derbawka  
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- Recognized in the 2019 *Canadian Legal Lexpert Directory* as a Consistently Recommended lawyer in the area of Property Leasing
- Recognized in the 2018 *Canadian Legal Lexpert Directory* as a Repeatedly Recommended lawyer in the area of Property Leasing
- Consistently recommended. Property Leasing, in the 2018 *Canadian Legal Lexpert Directory*

## community involvement

- Volunteer with Girl Guides of Canada

## presentations

### **October 2019**

Offers to Lease From Both the Landlord & Tenant Perspectives:  
What to Watch out For  
Vancouver Real Estate Strategy & Leasing Conference

### **November 2018**

Negotiating In Today's Market: Understanding the Deal, Resolve  
Key Issues and Close the Transaction  
Vancouver Real Estate Strategy & Leasing Conference

### **October 2018**

Passport Revoked: How to Ensure Your Brands Do Not Fail  
Internationally  
U.S. Shopping Centre Law Conference

### **April 30, 2018**

The Art of Negotiation: More Than you Bargained For  
ICSC Canadian Shopping Centre Law Conference, Toronto

### **November 1, 2017**

Back to Basics: Bankruptcy, Insolvency and Managing Tenants  
2017 Vancouver Real Estate Strategy & Leasing Conference

### **October 18, 2017**

Speaker Series - Women of Influence (Panelist)  
CREW Vancouver

### **April 27, 2017**

The Show Must Go On  
ICSC Canadian Law Conference

### **November 1, 2016**

Five Lease Clauses That Need Special Attention  
2016 Vancouver Real Estate Strategy & Leasing Conference

### **April 2016**

Speaker, Canadian Shopping Centre Law Conference, Toronto,  
Ontario



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**October 20, 2015**

Understanding Co-Tenancy in Leasing Agreements  
Vancouver Real Estate Strategy & Leasing Conference,  
Vancouver, British Columbia

**April 2015**

Drafting and Negotiating a Proper Transfer Clause  
Speaker, Canadian Shopping Centre Law Conference

**January 26, 2015**

Omni-Channel Retailing and Percentage Rent  
Roundtable Leader, ICSC 2015 Conference, Whistler, BC

**March 2014**

Canadian Shopping Centre Law Conference  
Speaker, ICSC 2014 Canadian Law Conference