



Patty Shao, CFA

Hong Kong

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practice areas

business formation
capital markets
e-commerce
government relations
investment funds and asset management
investments and acquisitions
mergers and acquisitions
private equity
venture capital
white collar defence and government investigations
cryptocurrency and blockchain

industries

cleantech
energy
mining
natural resources
oil and gas
private equity - buyouts & venture

profile

Patty joined McMillan's Hong Kong office in 2016 as Strategic Advisor. She brings 10 years of experience in corporate finance, cross-border M&As, private equity and business development. Born in China and educated in Canada, Patty has solid knowledge and experience in cross-cultural and cross-border business negotiations and transactions. She is passionate about and well positioned to assist Chinese companies in outbound investments as well as forging Sino-foreign partnerships.

In addition to her role with McMillan, Patty also serves as the Director of Business Development for the Agricultural Fund of China (Hong Kong), developing international relationships for this agriculture-focused PE firm.

Upon graduation from the University of Toronto, Patty worked as an equity research associate covering the oil and gas sector at a boutique investment bank in Canada. Returning to Hong Kong in 2009, Patty joined Sunwah International and was involved in direct investments and cross-border M&A advisory. Patty later joined CITIC Group in a similar role, responsible for advising and co-investing with Chinese SOEs in overseas projects with a focus on energy, mining and renewable energy.

Patty is fluent English, Mandarin and Cantonese.

representative matters

- Acted for a major Chinese mining SOE in its US\$200 million loan from the China Development Bank
- Acted for a HKSE-listed company for technical assistance



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capital investment
renewables

with an agriculture project in China

- Acted for an education group in China for its reverse-takeover of a ASX-listed company
- Helped structuring and launching two Cayman-incorporated private equity funds

media mentions

- "A new approach to China Private Equity", *Shanghai Business Review*, August 2015