



Sonia Rainville

Montréal

514.375.5148

sonia.rainville@mcmillan.ca

education and year of call

- University of Sherbrooke, LL.B. - 1990
- University of Sherbrooke, DDN - 1991
- University of Sherbrooke, Attestation, Civil and Commercial Mediation - 2013

practice areas

commercial real estate

investments and acquisitions

leasing

municipal and land use planning law

real estate acquisitions and

divestitures

real estate financing

industries

commercial real estate

profile

Sonia is a partner with the Commercial Real Estate practice group in the firm. She cumulates over 25 years of experience counselling companies and institutions with the acquisition, development and financing of real estate properties.

Sonia gained a wide range of expertise advising clients for the creation of large condominium projects, including residential, commercial and mixed-use properties, as well as developing vacant sites or redeveloping existing properties.

Her clients are financial institutions, promoters, developers and owners of condominiums, retirement homes, and commercial leasing companies, but also wind farms, telecommunications, pipelines and energy distribution networks.

directorships and professional associations

- Member, *Chambre des notaires du Québec*
- Member, Canadian Bar Association
- Member, Board of Trade of Metropolitan Montréal
- Member, CREW Montréal (Commercial Real Estate Women network)
- Member, *Réseau des Femmes d'affaires du Québec*
- Member, Urban Development Institute of Québec
- Member, International Council of Shopping Centers

representative matters

- Advised the Broccolini group in the acquisition of a vacant lot in downtown Montréal for \$100 million

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- Templam sold to Groupe Forex
- Affiliate of Novacap, Caisse de dépôt and BSCP amalgamates with iWeb
- Windsor Station sold to Cadillac Fairview by Canadian Pacific
- Created L/Avenue mixed-use co-ownership (condominiums)
- Created Aquablu residential co-ownership (condominiums)
- Financing for the acquisition by Réseau Sélection of the Masterpiece retirement home portfolio
- Financing for the construction of Carré Saint-Laurent multi-phase co-ownership (condominiums)
- Financing for the construction of Arbora Griffintown multi-phase co-ownership (condominiums)
- Financing for the construction of various retirement homes in the province of Québec
- Financing for the construction of Complexe ABB in the City of Saint-Laurent
- Created Altoria co-ownership (condominiums)

awards and rankings

- Recognized by *Best Lawyers in Canada (2020)* as a leading lawyer in the area Real Estate Law
- 2017 Laureate of the CREW M Excellence Gala, category Excellence and Leadership

community involvement

- Member, Weekend to End Women's Cancers committee benefitting the Jewish General Hospital's Segal Cancer Centre
- Member, Women Against Multiple Sclerosis (Chair, 2012-2013 and 2013-2014)
- Director, Board of Directors of the Quebec Division of the Multiple Sclerosis Society of Canada

presentations

November 2019

Examen des titres immobiliers : Questions et obligations contemporaines pour l'examineur de titres (Examination of Real Estate Titles: Contemporary questions and obligations of the title examiner)