



## Yonatan Petel

Montréal

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### education and year of call

- Called to the Quebec bar - 2009
- McGill University, BCL / LLB (Great Distinction) - 2008
- McGill University, BA (First Class Honours), Jewish Studies - 2003
- McGill University, B.Sc., Physics and Mathematics - 2003

### practice areas

financial services  
public-private partnerships  
secured lending and syndicated finance  
real estate financing  
real estate investment trusts  
business law  
private equity  
project finance

### industries

energy  
infrastructure  
private equity - buyouts & venture  
capital investment  
commercial real estate

### profile

Yoni is a Partner practicing in both the Financial Services and Business Law groups at McMillan LLP. His corporate practice involves all aspects of business law including mergers and acquisitions, private equity investments, business entity formations and corporate reorganizations. His financial services practice covers a broad range of domestic and cross-border financing and secured lending transactions, including real estate and project finance, syndicated lending, acquisition financing and asset-based lending. He also advises companies and financial institutions on regulatory compliance and corporate governance.

Prior to joining McMillan, Yoni worked in the residential construction industry for 5 years as a licensed general contractor and sales manager. He also worked as the lead advocacy and community relations professional for the Quebec office of a national human rights organization. He has held and continues to hold several leadership positions with various charitable and non-profit organizations.

### directorships and professional associations

- President of Association Sépharade de la Banlieue Ouest de Montréal
- Director of Garderie Or Maïmonide Inc.
- Member of the Association of Commercial Finance Attorneys
- Member of Young Canadians in Finance

### representative matters

- counsel to a Canadian-based mining company in a US\$120 million amended and restated credit facility
- counsel to a foreign bank in a US\$1.6 billion cross-border financing of a global car rental company

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- counsel to an US bank in a US\$275 million asset-based credit facility to a beverage company
- counsel to an international insurance company in the \$2.6 billion sale of its Canadian operations
- counsel to a Canadian insurance company in a \$30 million acquisition of assets
- counsel to a real estate development and management firm in a refinancing of a portion of its portfolio
- counsel to a Quebec-based technology company in a \$2.25 million financing by way of a loan and the sale of share purchase warrants
- counsel to a private equity firm in connection with the financing of its acquisition of a service provider in the telecommunications industry
- counsel to the representative office of a foreign bank in connection with annual OSFI submissions

## awards and rankings

- Recognized by *Best Lawyers in Canada (2020)* as a leading lawyer in the areas of Asset-Based Lending and Banking & Finance Law
- Recognized in the 2019 Canadian Legal Lexpert Directory as a Leading Lawyer to Watch in the area of Asset-Based Lending
- Recognized by *Best Lawyers in Canada 2019* as a leading lawyer in the areas of Asset-Based Lending and Banking & Finance Law
- Recognized in the 2018 Canadian Legal Lexpert Directory as a Leading Lawyer to Watch in the area of Asset-Based Lending
- Corporate Lawyer to Watch – 2017 Lexpert Guide to the Leading US/Canada Cross-Border Corporate Lawyers in Canada
- 2017 Canadian Legal Lexpert Directory: Leading Lawyers to Watch: Asset-Based Lending
- 2016 Finalist for the Lexpert Rising Stars: Leading Lawyers under 40
- Medal of Bravery, awarded by the Governor General of Canada in 2001

## community involvement

- Segal Centre for the Performing Arts, Young Leaders Executive Committee
- Federation CJA West Island, Executive Committee

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## publications

### **October 2016**

Doing Business 2017: Equal Opportunity for All  
Canadian Contributor, World Bank Group

### **October 2015**

Doing Business 2016: Measuring Regulatory Quality and Efficiency  
Canadian Contributor, World Bank

### **April 2015**

Quebec Simplifies Grants of Security in Favour of The Agent for  
a Syndicate of Lenders  
Financial Services

### **October 2014**

Doing Business 2015: Going Beyond Efficiency  
World Bank Group  
Canadian Contributor

## presentations

### **January 2015**

Incorporating Values into your Practice: A Chat with the Pros  
Hosted by the McGill JLSA

### **April 2014**

Advanced topics in the law of secured transactions: Article 2692  
of the Civil Code of Quebec and the Quebec Securities Transfer  
Act  
Guest lecture, "Security for Debt", University of Ottawa Faculty  
of Law