



## Julia Loney

Calgary

403.531.4717

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### education and year of call

- Called to the Alberta bar - 2011
- University of Calgary, LLM - 2015
- University of Calgary, BA - 2010
- University of Alberta, LLB - 2010

### practice areas

business law

mergers and acquisitions

private equity

restructuring and insolvency

environmental regulation

licensing

aboriginal law

white collar defence and government investigations

### industries

energy

oil and gas

startups and emerging companies

electricity and utilities

food, beverage and agribusiness

mining

### profile

Julia Loney is a partner in the Business and Energy practice groups in McMillan's Calgary office.

Julia's corporate practice focuses on a broad range of matters, including mergers and acquisitions, financing, private offerings, reorganization transactions, negotiating and drafting contracts and agreements, organizing partnerships and joint ventures, and corporate governance and compliance matters. She has particular expertise in private equity transactions and cross-border transactions working with Canadian and US investors and companies in a variety of industries.

Julia advises on a variety of matters in the energy industry. Her practice comprises every stage of the petroleum and natural gas value chain from exploration and production, to midstream transportation, to petrochemicals and marketing. Her experience includes both transaction and regulatory matters. In her transactional practice, she acts for energy companies and private equity firms in mergers and the acquisition and divestiture of projects and assets. She also advises clients on negotiating and drafting energy contracts and contractual issues arising from same, including construction, participation, joint venture and other commercial arrangements, operations, and service-related agreements. In her regulatory practice, she assists clients with regulatory and environmental issues related to energy projects, including applications and obtaining necessary approvals. Recently, she has acted for clients on projects representing the future of Canada's energy industry, including liquefied natural gas (LNG) development, renewable energy ventures, and crude

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by rail projects.

Julia recently completed her Master of Laws degree in Natural Resources, Energy and Environmental Law and furthered her education at the Rotman School of Management at the University of Toronto, where she completed the Business Leadership for Women Lawyers program. She is an active volunteer in her community through various alumni organizations and committees, the American Bar Association, and the Canadian Association of Petroleum Land Administration. She is also a board member of the Schizophrenia Society of Alberta, which is a provincial organization serving people diagnosed with schizophrenia through support, housing projects and education and the goal of eliminating stigma in our society. Julia is a graduate of the Royal Conservatory of Music in classical piano and remains active with recreational sports.

## directorships and professional associations

- Law Society of Alberta
- Canadian Bar Association
- Calgary Bar Association
- American Bar Association
- Association of Corporate Growth
- Rocky Mountain Mineral Law Foundation
- Petroleum Acquisition and Divestiture Association
- Canadian Association of Petroleum Land Administration

## representative matters

- Counsel for Aurora Cannabis Inc., in completion of a \$75 million bought deal private placement of units with a syndicate of investment dealers. The net proceeds of the offering will be used by Aurora to advance construction of its 800,000 square foot production facility known as “Aurora Sky” at the Edmonton International Airport. The facility is expected to be the world’s largest medical marijuana grow operation.
- Counsel for various Canadian and American private equity investors in the purchase and financing of Canadian oil and gas companies
- Counsel for numerous American companies in structuring Canadian operations
- Counsel for numerous American companies in obtaining necessary regulatory approvals and licenses required to open and operate businesses in specialized industries in Canada
- Represented The Williams Companies, Inc. and Williams

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Partners L.P. in connection with its sale of their Canadian natural gas liquids midstream businesses to Inter Pipeline Ltd. for combined cash proceeds of C\$1.38 billion, which business includes the potential construction of a C\$1.85 billion propane dehydrogenation facility located near Redwater, Alberta, which will produce polymer-grade propylene using propane derived from oil sands offgas as feedstock.

- Represented a Cedar 1 LNG Export Ltd. (a Haisla Nation company) in successfully gaining National Energy Board approval for a liquefied natural gas export license
- Represented a Canadian environmental consulting company serving multinational mining companies in the sale to a United States based strategic buyer
- Represented the private equity fund Novacap TMT IV in connection with the sale of all of the assets of Onstream Pipeline Inspection Ltd. and Onstream Polymers Inc.. to a purchaser entity sponsored by Novacap TMT IV
- Represented a publicly traded United States energy company in the ongoing development of a significant petrochemical facility in Canada
- Represented a fee simple mineral title royalty company in the proposed acquisition by a publicly traded oil and gas exploration and production company by plan of arrangement
- Represented the general partners in the founding of a private equity fund
- Represented a United States private equity investor in the purchase and financing of a Canadian oil and gas services company
- Represented a publicly traded United States energy company in the "dropdown" of \$1 billion of Canadian assets to a master limited partnership
- Counsel for numerous not-for-profit corporations with respect to organization, registration with the Canada Revenue Agency for charitable status, and dissolution
- Counsel for Médecins sans frontières (Doctors without borders)

## awards and rankings

- 2015 CFA Young Professionals Thought Leadership Award

## teaching engagements

- Course instructor, "Fee Title", Canadian Association of Petroleum Land Administration (November 2017)
- Conference presenter, "The Fundamentals of Environmental Law in Alberta: Successfully Navigating the Regulatory

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Maze", The Canadian Institute (June 2015)

- Course instructor, "Administration of Freehold Mineral Rights", Canadian Association of Petroleum Land Administration (March 2014/2015)

## community involvement

- Member of American Bar Association — Women Rainmakers Committee Member
- Board Member, Bow Habitat Station
- Board Member, Schizophrenia Society of Alberta

## media mentions

- "[More interjurisdictional disputes over the environment expected in Canada, law conference hears](#)" by Mark Lowey, *EnviroLine*, June 23, 2016

## publications

### Spring 2018

Government Programs in Agribusiness: A Comparison of the United States and Canada  
Spring 2018, Volume 23, No. 1, Drake Journal of Agricultural Law

### June 2017

What You Need to Know About ESTMA Reporting Obligations  
NEXUS

### February 2017

2017 Amendment to the *Fair Trading Act* Impacting Door-to-Door Energy Sales  
The Negotiator

### December 2016

The Three Amigos and The Eastern Monarch  
TerraLex Connections

### June 2016

An Update on Honeybee Law in North America  
TerraLex Connections

### November 2015

A Crude Wake-Up Call. What the price of oil means for reserve based lending.  
The Secured Lender

### October 2015

A Crude Wake Up Call: What the Price of Oil Means for Reserve-Based Lending  
Business Law Bulletin

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## **May 2015**

Hydraulic Fracturing on U.S. Federal and American Indian Lands  
The Negotiator

## **February 2015**

Knock, knock: responding to search warrants and inspections in the environmental law context  
Lexology

## **presentations**

### **November 2018**

Panelist - Hot Topics in Land Administration  
2018 Summit - CAPLA (Canadian Association of Petroleum Land Administrators), Calgary, AB

### **November 3, 2017**

Canadian Issues in Cross Border M&A Transactions within the Agricultural Industry  
The Canadian Bar Association - Alberta Branch: AB Food & AgriBusiness Law Section

### **October 2017**

Canadian Issues in Cross Border M&A Transactions within the Agricultural Industry  
AALA Agricultural Law Symposium, Louisville, Kentucky

### **June 2016**

Environmental Law and Regulation  
The Canadian Institute's 20th Annual Conference, Calgary, AB

### **May 2014**

Environmental and Regulatory Issues Surrounding Pipeline Developments in Western Canada  
Co-presenter, Western Oil & Gas Transportation Summit, Calgary, AB

### **May 2014**

Investment Opportunities on Midstream Developments: What are the Most Attractive Investment Targets?  
Moderator, Western Oil & Gas Transportation Summit, Calgary, AB